



**The Andhra Pradesh
State Cooperative Bank Ltd.**
(A State Partnered Scheduled Bank)



International Year
of Cooperatives

Tender Notice
**Request for Quotations from Qualified Companies for Conducting
Monthly Phishing Simulations for One Year**

REF: APCOB/PROC/03/2024-25

Dated: 19.02.2025

Sl. No	Description	Details
1	RFP No. and Date	REF: APCOB/PROC/02/2024-25 dated: 19.02.2025
2	Brief Description of the RFP	Selection of a qualified vendor to conduct phishing simulation exercises for employees of Andhra Pradesh State Cooperative Bank (APCOB)
3	Bank's Address for Communication and Submission of Bid	The Chief General Manager & Chief Information Security Officer (CISO), The AP State Coop Bank Ltd., Door No: #27-29-28, Governorpet, Head Office, Vijayawada-520 002, Andhra Pradesh
4	Bank Contact Details	The Chief General Manager & CISO ciso@apcob.org iscell@apcob.org 08662429096
5	Date of Issue	19.02.2025
6	Last Date for Submission of Pre-Bid Queries	25.02.2025 till 04:00 p.m.
7	Last Date of Submission of Bids	03.03.2025 till 05:00 p.m.
8	Date and time of Opening of Technical & Commercial Bid	04.03.2025 at 11:00 a.m.
9	Earnest Money Deposit (Non-Refundable)	Rs. 5,000/- by way of DD
10	Website for RFP	https://www.apcob.org/

Sd/-

Managing Director

Andhra Pradesh State Cooperative Bank (APCOB) invites sealed quotations from qualified and reputed companies for conducting **phishing simulations** on a monthly basis for a period of **one year**. The contract may be renewed for one more year based on performance evaluation. The purpose of this initiative is to enhance cybersecurity awareness among employees by simulating real-world phishing attempts and providing analytical reports on employee responses to these simulations.

Scope of Work

The selected vendor will be required to:

1. Conduct simulated phishing exercises for employees of APCOB once every month for one year.
2. Provide detailed analytical reports including Employee responses E.g., clicked links, shared credentials, etc.,
3. Provide areas of vulnerability, and actionable recommendations for improving employee awareness, etc.,
4. Tailor phishing scenarios to mimic real-life cyber threats such as email phishing, smishing, QR code scams, etc.
5. Conduct awareness sessions or provide educational material post-simulation to educate employees about phishing attacks.

Submission Guidelines

Interested bidders must submit their technical and financial documents in 2 sealed covers as follows:

1. Technical:
 - Company/Firm profile
 - Relevant experience documents
 - Copies of certifications and necessary supporting documents.
 - DD drawn in the name of the Bank
2. Financial:
 - Financial proposal as per Annexure - 1

Eligibility Criteria:

1. The company must have prior experience in conducting phishing simulations for banking or financial institutions.
2. A minimum of two years of relevant industry experience.
3. Must be ISO/IEC 27001 certified or possess equivalent certifications in information security.

Selection Criteria:

The selection will be based on the company's technical expertise, experience, and the competitiveness of the financial proposal. APCOB reserves the right to accept or reject any quotation without assigning reasons.

Annexure -1**Applicant/Firm Details**

SI No.	Particulars	
1	Name of the firm & Date of the Incorporation	
2	Name of the coordinating person (SPOCS from Bidding firm & Designation with telephone/ Official Mobile number and email details etc.,	
3	Company Head Office / Registered Office with Address :	
4	Contact Nos. and e-mail address	Mobile No. _____ E-mail id: _____
5	Total amount quoted to conduct to conduct phishing simulation exercises for employees of Andhra Pradesh State Cooperative Bank (APCOB), Vijayawada	
Any pending or past litigation (within three years? If so, please provide details like claims and complaints received (About the Company or services provided by the case as the case may be		Yes/ No/ Pls Specify details if the reply is "Yes".

I/We hereby declare that all the information submitted by me/us is true and the certificates/documents attached are genuine. In case any information/documents is found as untrue/misleading, the Bank may take necessary action, including Blacklisting of the firms/members, as it may deem fit.

Signature & Stamp Date:

Place:

NOTE: Hard copies of the documents should be sent to the address provided above. If required, the Bank reserves the right to ask for original copy of enclosed certificates for verification.